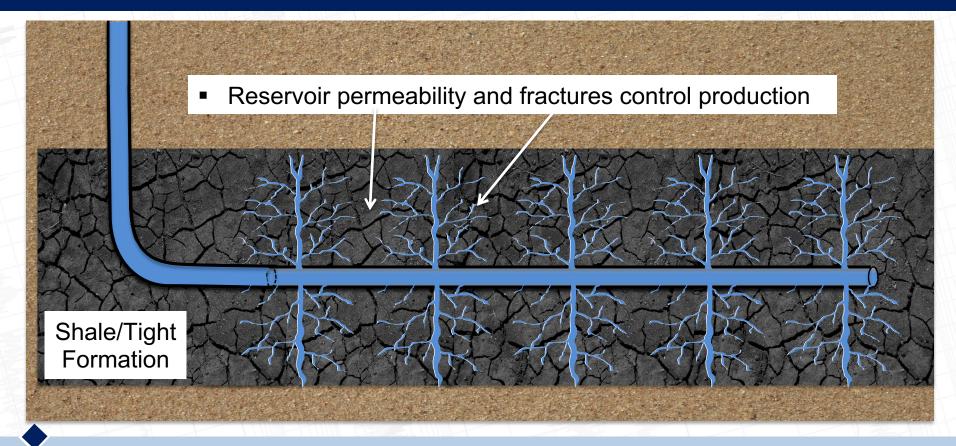




A Revolutionary New Core Analysis Method for Unconventional Hydrocarbon Reservoirs Based on Rate-Transient Analysis Theory

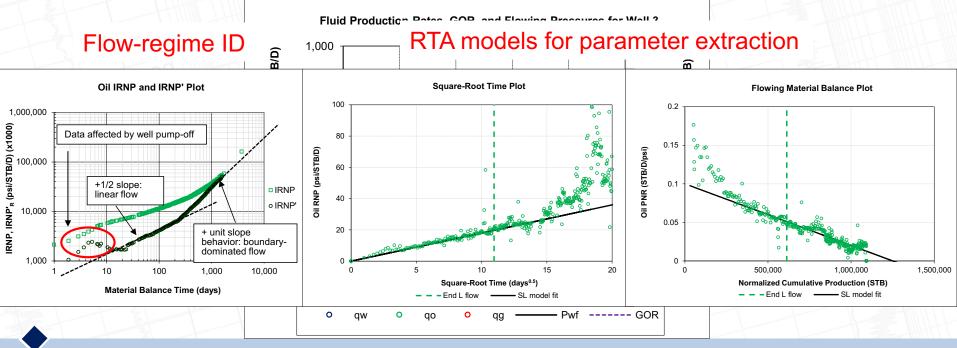
C.R. Clarkson, A. Vahedian, A. Ghanizadeh, and C. Song University of Calgary, Calgary, Canada

Background



Background

Rate-transient analysis is a common method to extract reservoir and fracture information from well production (field data)



Slide 3

Problem Statement

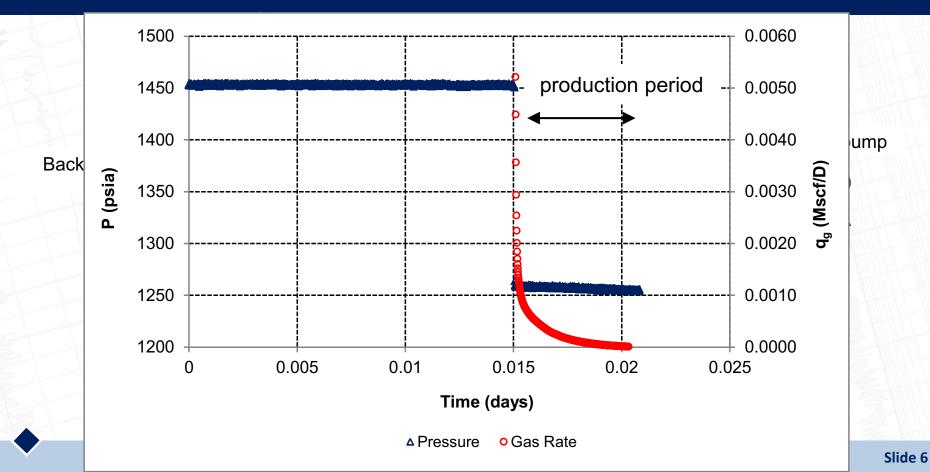
- Laboratory data is needed to provide key data for RTA models
- However, the experimental boundary conditions of conventional testing methods do not match conditions in the field
- □ Test times are **extensive** for low-permeability reservoirs
- □ Flow regimes in field are not reproduced in the lab
- Data is not analyzed in the same way as field data

□ Why can't experiments be designed to match field conditions?

Solution

We have designed an experimental apparatus that allows us to recreate field conditions, and analyze the data in the same way

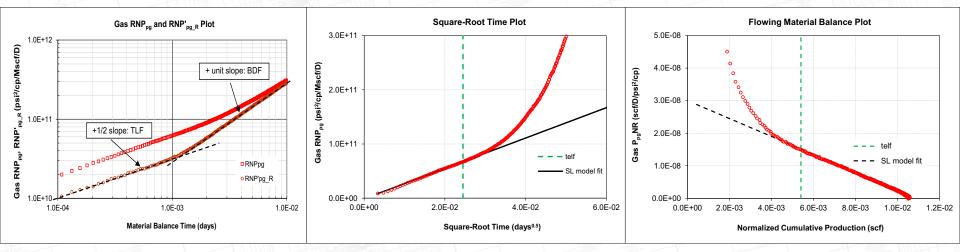
Solution



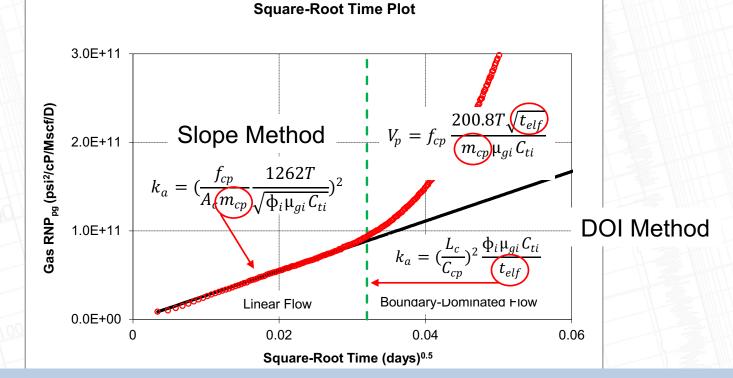
□ Advantage #1: data and data analysis consistent with field analysis

Flow-regime ID

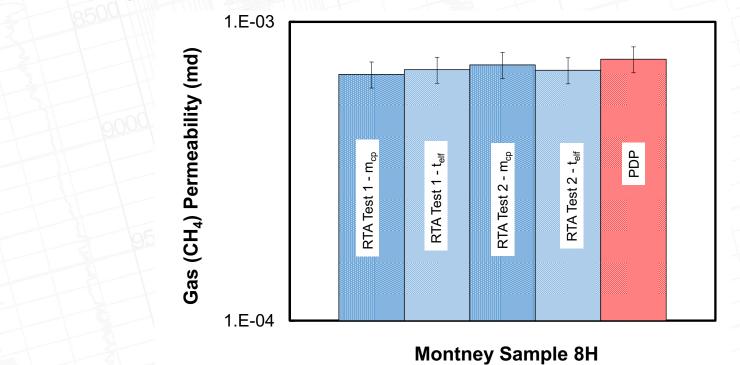
RTA models for parameter extraction



□ Advantage #2: *multiple permeability estimates and pore volume*



□ Advantage #3: results repeatable and consistent with other methods



□ Advantage #4: speed – more tests can be done in a day

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Full Length Article

A new low-permeability reservoir core analysis method based on rate-transient analysis theory ${}^{\bigstar}$



Christopher R. Clarkson*, Atena Vahedian, Amin Ghanizadeh, Chengyao Song

Department of Geoscience, University of Calgary, Calgary, Canada

Business Case

Consistency between this core test and field testing *improves reliability*

Consistency between test conditions/analysis and field conditions/analysis increases marketability (RTA is familiar to most petroleum engineers)

Speed of test increases throughput/number of measurements per day

Protection status: Patent-Pending (Canada & US)

Time is Money! – and yes, this is true for (service) companies too!

- 5-10 times faster than routine industry practice ----- 3-5 additional tests/samples per routine testing time
- Cost of <u>each test</u>: \$400

SWOT Analysis

Strengths

- Reliability
- Marketability
- Speed

Opportunities

- Replace conventional
- Multi-phase flow
- Extend dynamic range

Weaknesses

Dynamic range

Threats

 Familiarity with conventional methods

Testimonial

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Materials Engineering Chen

Chemical Engineering

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ring Mechanical Engineering

al Engineering Nanotechnology

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General Engineering

A REVOLUTIONARY NEW CORE ANALYSIS METHOD FOR UNCONVENTIONAL HYDROCARBON RESERVOIRS BASED ON RATE-TRANSIENT ANALYSIS THEORY

Featured in Advances in Engineering; July 2019



Commercialization Plan

Option #1: provide technology to a commercial laboratory
 Licensing the future IP (i.e. royalty model)

□ Option #2: build a company around the idea

Who We Are



Christopher R. Clarkson

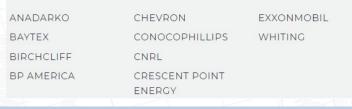
Professor and the Shell/Encana Chair in Unconventional Gas and Light Oil Department of Geoscience & Chemical and Petroleum Engineering (University of Calgary)

селоуиз

Tight Gill Gon Soletium (Clarkson's Group):

- 2011pdtudtecippioareoteam3oggeeingietstalnghaaservoir engineers REPTOL
- One of the largest in Western Canada
 Solves multi-disciplinary problems facing industry in the arena of tight oil reservoirs





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Acknowledgements

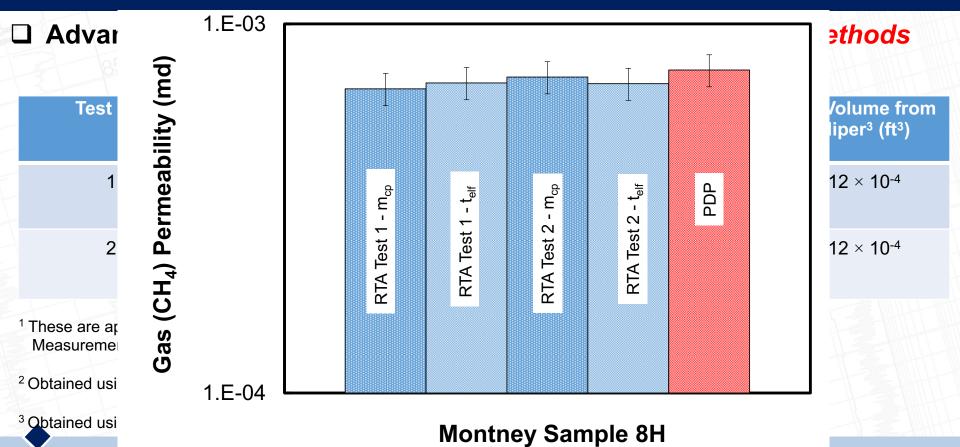
□ Shell and Encana

Sponsors of Tight Oil Consortium: (<u>www.tightoilconsortium.com</u>)
 Puneet Mannan (Innovate Calgary)

The integrated event for unconventional resource teams

Outline

Background Problem Statement □ Solution □ Proof-of-Concept Results Business Case SWOT Analysis **Commercialization Plan** U Who We Are



Who We Are



Christopher R. Clarkson is a professor and the Shell/Encana Chair in Unconventional Gas and Light Oil research in the Department of Geoscience and an adjunct professor with the Department of Chemical and Petroleum Engineering at the University of Calgary.



Geoscience at the University of Calgary with a B.Sc. in Petroleum Engineering (Petroleum University of Technology, Ahvaz, Iran) and is studying MEng. in Petroleum Engineering at the University of Calgary, Calgary, Canada.

Atena Vahedian is a petrophysical assistant at the Tight Oil Consortium at the Department of

Amin Ghanizadeh is a Petrophysical Research Supervisor and Laboratory Manager at the Tight Oil Consortium at the Department of Geoscience at the University of Calgary. Amin has more than 10 years worldwide working experience in Iran, Australia, Germany and Canada.

Chengyao(Charles) Song is a Petrophysical Assistant at the Tight Oil Consortium at the Department of Geoscience at the University of Calgary. He holds a B.Sc. degree in Petroleum Engineering from China University of Petroleum-Beijing, China in 2010, and M.Sc in Petroleum Systems Engineering from University of Regina, Canada in 2013.

Possible Questions

- Have you already approached commercial laboratories for implementing this? Why hasn't it worked out yet?
- There is always a lag time between development of new technologies and their adaptation by service companies, particularly in oil/gas industry
- Patent-pending status might be a reason that the service companies have not made a call on this yet
- We still have not got a chance to fully present this idea to higher-level decision-making R&D technical teams in various service companies we just have approached two of the largest services companies so far (CoreLab[®], (former) Weatherford).
- □ What is the **minimum** capital that you need to start your own company based on this idea?
- Our preference would be to go with a spin-off model, minimizing the risk
 - o Paying the university a royalty on each job/test in expense of using the available infrastructure (lab space, utilities, etc)
 - Assuming to start with 5 RTAPK devices; each \$120K (core holder, software, etc) Total would be \$600K (note we can use the same setups to collect gas PDP data as comparative datasets; we can offer the later additional datasets (PDP) at half price or even less to the clients at the beginning of the business for further marketing and advertisement (before the technique is well-accepted by the industry)
 - o Initial investment, administrative works, etc: \$100K
 - > Total: \$700K (Chris: just a very rough estimation)
- □ When are you able to start with your own company if you have the capital now?
 - o 4-6 months after having the capital (this is mainly the waiting time to acquire the new core holders; made by CoreLab®)
- ☐ How we (the panelists) can help you with this?
- Providing <u>right contact(s)</u> to pitch this idea to in an exchange of a <u>royalty fee (negotiable</u>) for a <u>limited</u> time period, <u>depending</u> on the success of the pitch
- Providing the capital in exchange of an <u>equity stake (negotiable)</u> or <u>royalty fee (negotiable)</u> for <u>limited</u> or <u>unlimited</u> time period Chris: We may want to think about it at some point how much equity stake or royalty we're willing to give away if an entity is ready to hand in the capital tomorrow ^(C)