

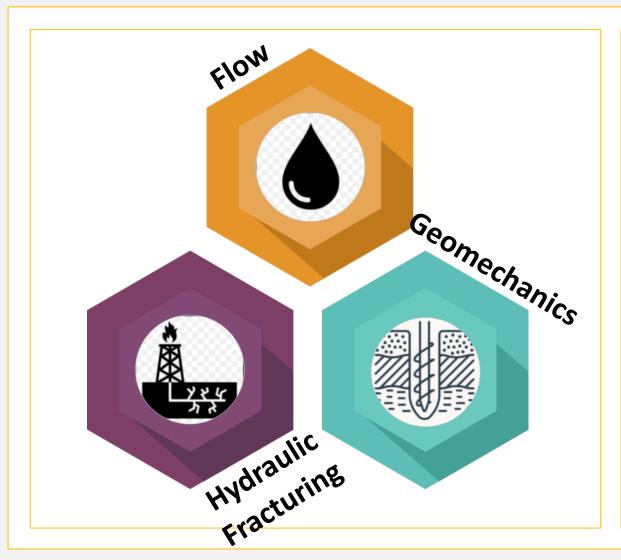


# **OpenSim Technology**

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# PITCH Description / Image of the Product

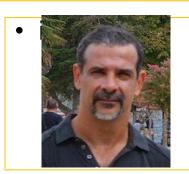


### OpenSim:

- Integrated Reservoir Simulator with similar capabilities of Eclipse Black-Oil and/or Compositional Simulators.
- Fully integrated with Geomechanics and Hydraulic Fracturing Simulation.
- Easy to customize and integrate into customer's workflows.
- Validated with several public domain benchmark cases



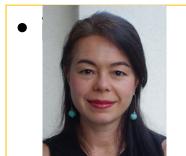
### PITCH Team Members & Brief Bios



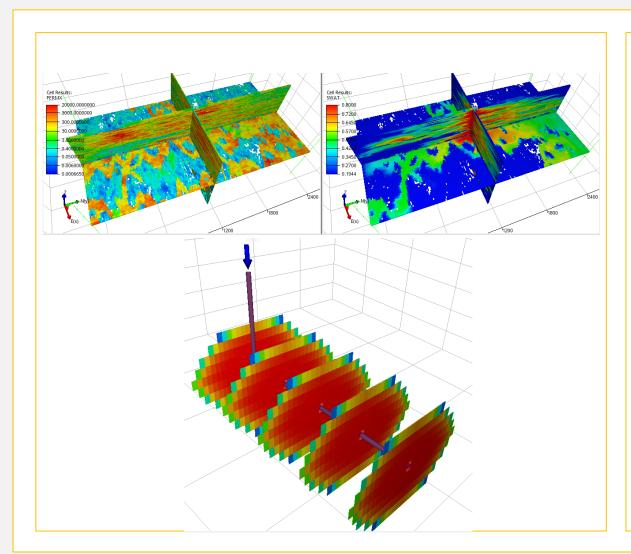
- Adolfo Rodriguez, Co-Founder
- PhD Physics
- 20 years experience in Geomechanics
- Past work: ConocoPhillips, UT-Austin, PDVSA



- Jorge Monteagudo, Co-Founder
- MSc, PhD Chem. Eng.
- 20 years experience in Reservoir Simulation
- Past work: ConocoPhillips, RERI, PetroPeru



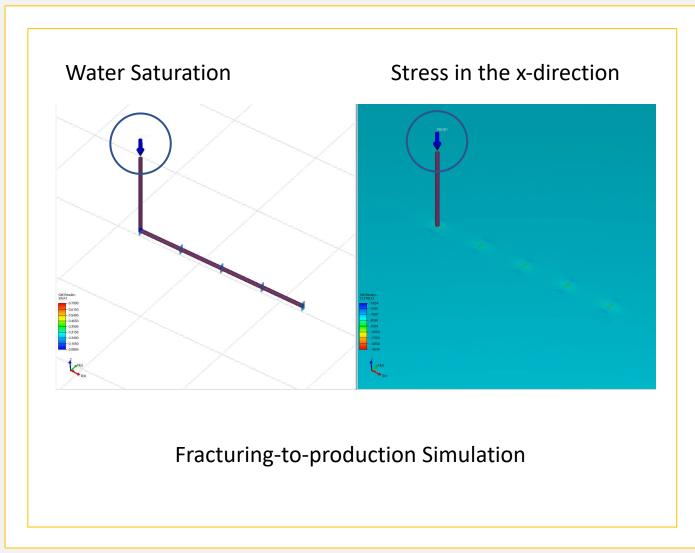
- Nathalie Nieto, IT Support
- BSc Computer Science
- 8 years experience as Java consultant
- Past work: TCS Consulting Solutions, Mobile-Globe (France)



To develop state-of-the-art tools for Reservoir Simulation, Geomechanics and Hydraulic Fracturing with focus on integration, flexibility and short innovation cycles.



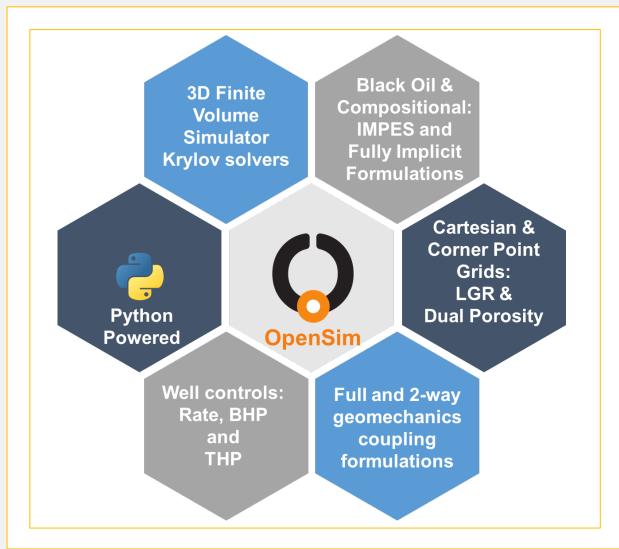
# PITCH What we want to achieve



- Full physics fracturing-toproduction simulation.
- Fully integrated reservoir, geomechanics and hydraulic fracturing simulation.
- Apply to advanced recovery processes such as huff-n-puff.



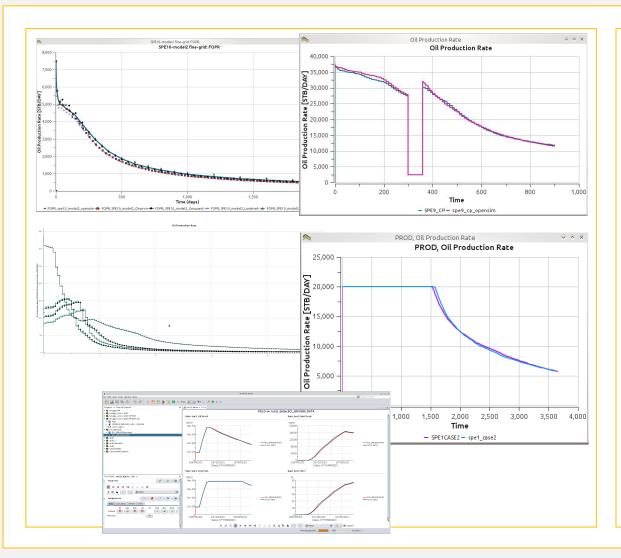
# PITCH This is our technology or process



- Efficient proprietary simulator written in Fortran.
- Handle most relevant physics.
- Test and validate using public data
- Pre- and post- processors leverage on open source libraries.
- High-level Python implementation with opensource leverage.



# PITCH How will it work? Is it working now?



- The simulator has been tested and validated using well-known public datasets (Full SPE10 runs in 4h on a single core).
- Geomechanics coupling has been implemented and tested.
- Runs on Linux and Windows.
- Server and node-locked licenses are available.
- It has been integrated with third-party software.



# PITCH Short and Long-term plans

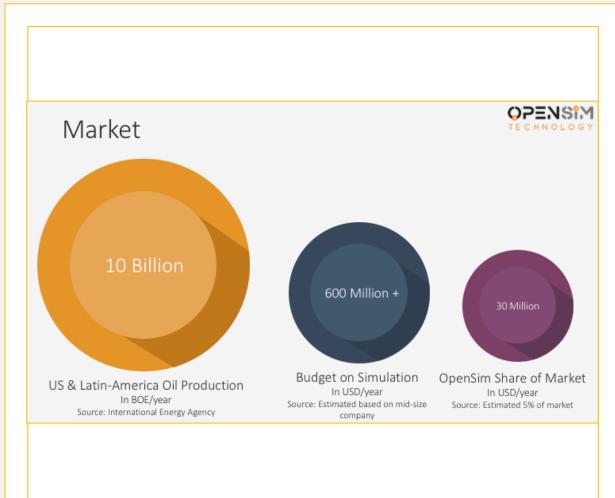
### **Short Term**

- Basic Functionality in place by 2Q 2019
- Commercialize Product to generate revenues or obtain Funding.
- Engage on collaborative projects with oil and gas companies.
- Growth team from 3 to 6 people to accelerate new features and product customization.

### **Long Term**

- Reach 5% of the reservoir simulation market
- Growth the company to 10-15 people.
- Produce Hybrid solutions: Simulation/AI
- Customizable workflows using the concept of Rapid **Prototyping**





- US & Latin-America market
- Small and Mid-Size Oil Companies
- Conventional and **Unconventional Assets**
- Initial target: 5% of the market in 5 years.



# PITCH SWOT Analysis

### Strengths

- Experience of 40+ years
- Innovation
- Python ecosystem
- Open Source Leverage
- High Tech, Low Cost Solutions

### Weaknesses

- Small Team
- Lack of funding

### Opportunities

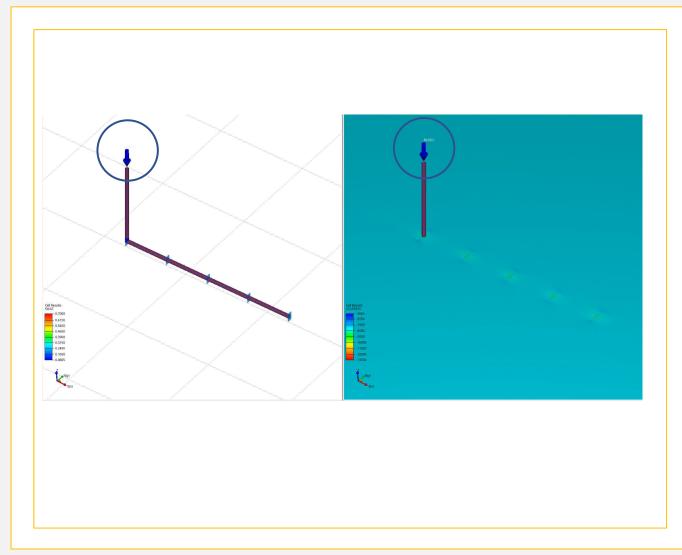
- Recovery factor in Unconventionals is very low (< 10%).
- Integrated multi-disciplinary solutions are in demand.
- Hybrid solutions: Simulation+Al
- More Physics required: Geomechanics, EOR, Phase Behavior

#### Threats

- Competition may reach the same objective
- Oil Price goes down (again)



### PITCH Contact information







# PITCH This is our mission

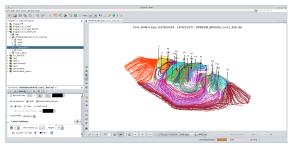


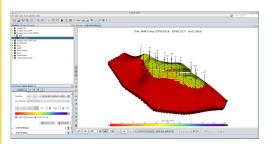
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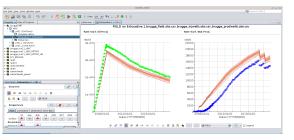


# PITCH Here are examples of successes











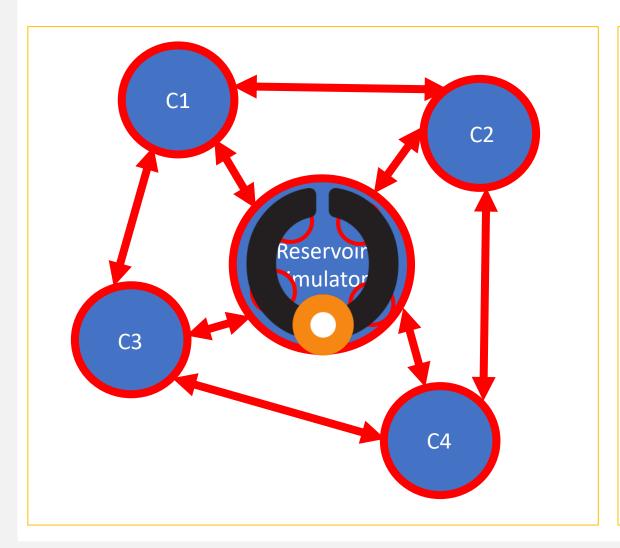


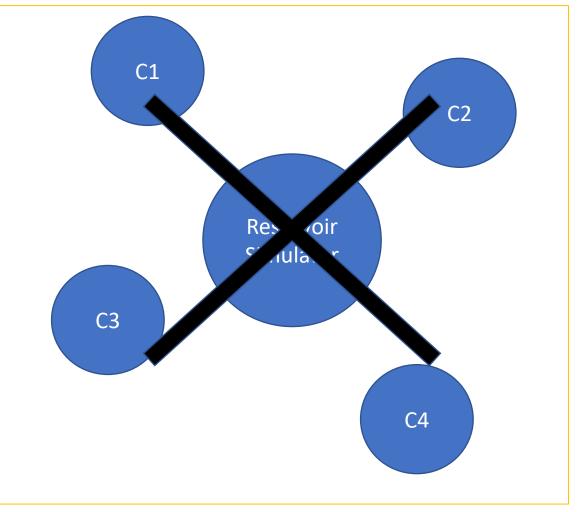


- With StreamSim Technologies:
  - Incorporation of OpenSim into StudioSL platform
- With Primera Resources:
  - Visualization and Analysis dashboards of ensembles of OpenSim simulation results, using FocusRE and SimUp tools.
- Have successfully ran most benchmark cases. Full SPE10 runs in about 4 hours on a single processor



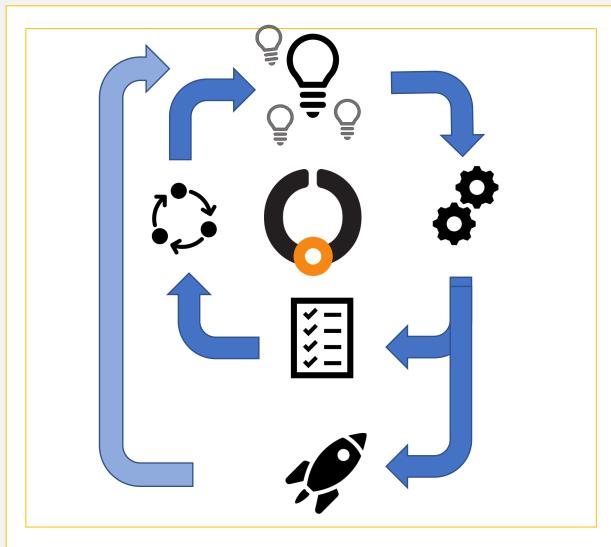
# PITCH This is our vision







# TCH This is our vision



- To create a new paradigm for reservoir simulation.
- To empower engineers and managers.
- Reduce the time required for innovation cycles.
- Provide Building blocks for rapid prototyping.
- Leverage on open-source technology



# PITCH Action Steps



Find key partners



Provide demo licenses



Increase outreach



Participate in meetings and conferences.



**Explore funding** options



Implement additional capabilities